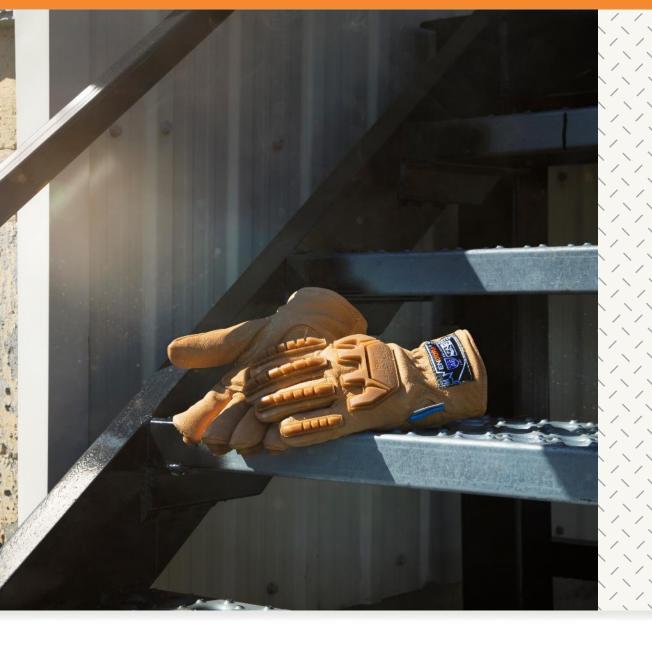


Matt Geandreau Superior Glove Northeast Territory Manager New England Roundtable Online Series





Agenda

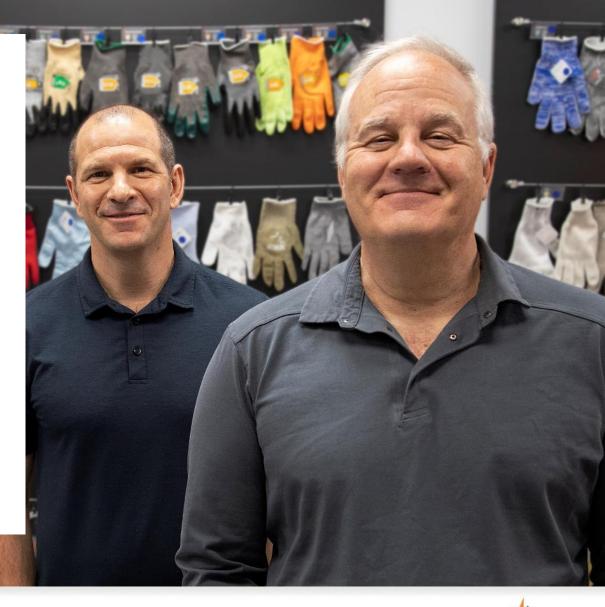
- About Superior Glove & Matt
- "But I only work in shipping/receiving"
- The *right* glove matters
- Real Stories
- Incorporating nudges
- Hand Safety Program
- I sure would like to talk to Matt again...



Protection workers want to wear

Workers shouldn't have to choose between comfort and safety. We innovate to fit the protection workers need into comfortable PPE they'll want to wear.

- 1910 Present
- Family owned and operated
 Frank Geng (Founder)
 Tony Geng (President)
 Joe Geng (Vice President)
- Canada's Best Company 2020-2021
- Focus on making products in North America





Matt Geandreau

- Northeast US Territory Manager
- Buffalo to Bangor NY, VT, NH, ME, RI, MA, CT
- Hand Safety Specialist
- Used to be a "Mad Man", Now I only look like Don Draper.
- I care about…
 - Safety
 - Workers returning home to same way they left
 - Providing solutions to problems





"But I only work in Shipping/Receiving"



Impact



Arc Flash



Cut



Flame



Puncture



Vibration



Heat



Abrasion



Crush



Cold

- True and there are gloves for all of them!
- Hazards and hand injuries are commonly associated with:
 - Construction
 - Industrial
 - Utilities



Cardboard Manufacturing USA

1. International Paper Company

2. Georgia Pacific

3. WestRock Company

4. Packaging Corp. of America

Top 4 companies 160,000 workers

51,000 employees

46,000 employees

51,000 employees

15,000 employees





Retail Distribution Centers

Big Companies, big impact, big sustainability goals

1. Walmart 150 DCs 1,000-1,500 ons

	2.	Amazon	110 DCs	1,000-1,500 onsite
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3	Target	46 DCs	500-1,000	onsite
J.	iaiyot	40 DC3	300-1,000	OHOILE

1. ACE Hardware 17 DCs 500-1,000 onsite

Let's not forget about other their environments

- Sharp blades
- Dry, slick surfaces
- Hand fatigue
- Varying temperatures







Why the Right Glove Matters

70% E

Of workers who experienced hand

injuries were not wearing gloves

30%



Experienced injury because the gloves they were wearing were inadequate, damaged, or the wrong type









The Iceberg Effect

PLUS... productivity loss, drop in morale, increase in insurance costs, training costs of a replacement employee and long-term, life-changing impacts to injured employees

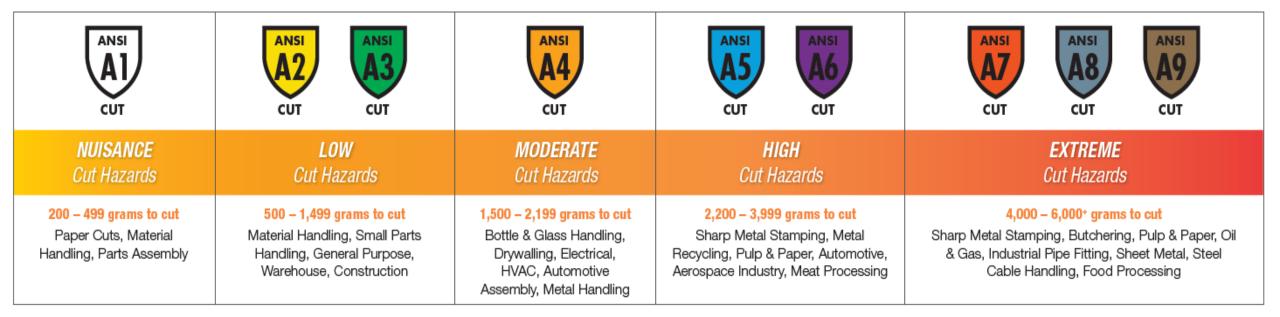






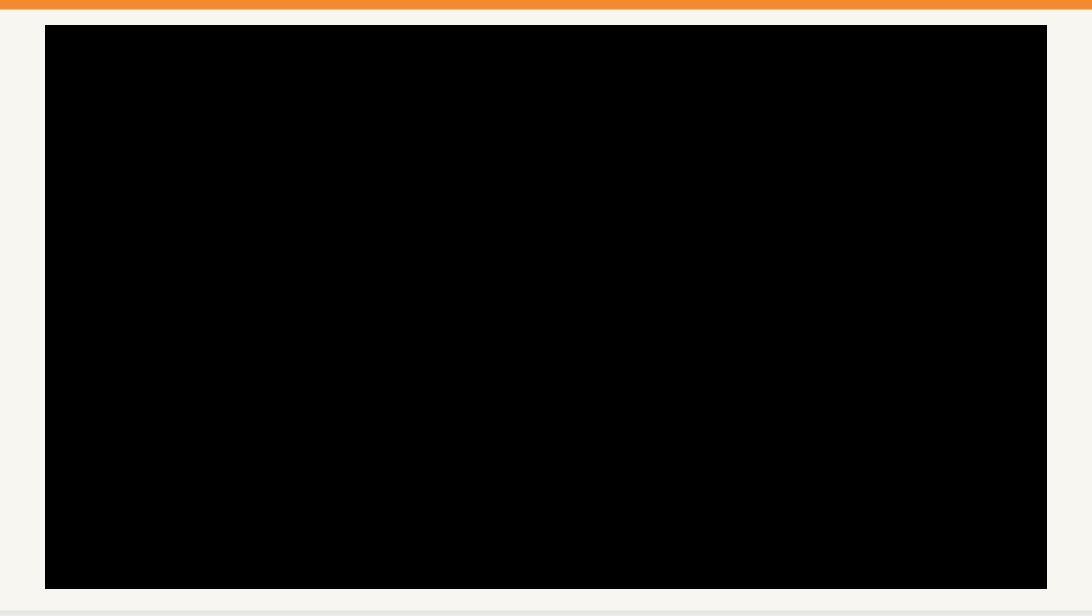
CUT RESISTANCE

Which Cut Level do I choose?



ANSI & ASTM Standards Guide – www.superiorglove.com/catalogs/ansi-guide/







IMPACT RESISTANCE

Which Impact Level do I choose?

ANSI / ISEA 138 is the first impact standard for the North American market and goes above and beyond the requirements in the European standard, EN 388. Under the new standard, both the knuckles and fingers are tested and the lowest impact protection level achieved is the one assigned to the glove. It is the only standard that requires testing be conducted by a third-party in an accredited lab, a first for PPE protection standards.



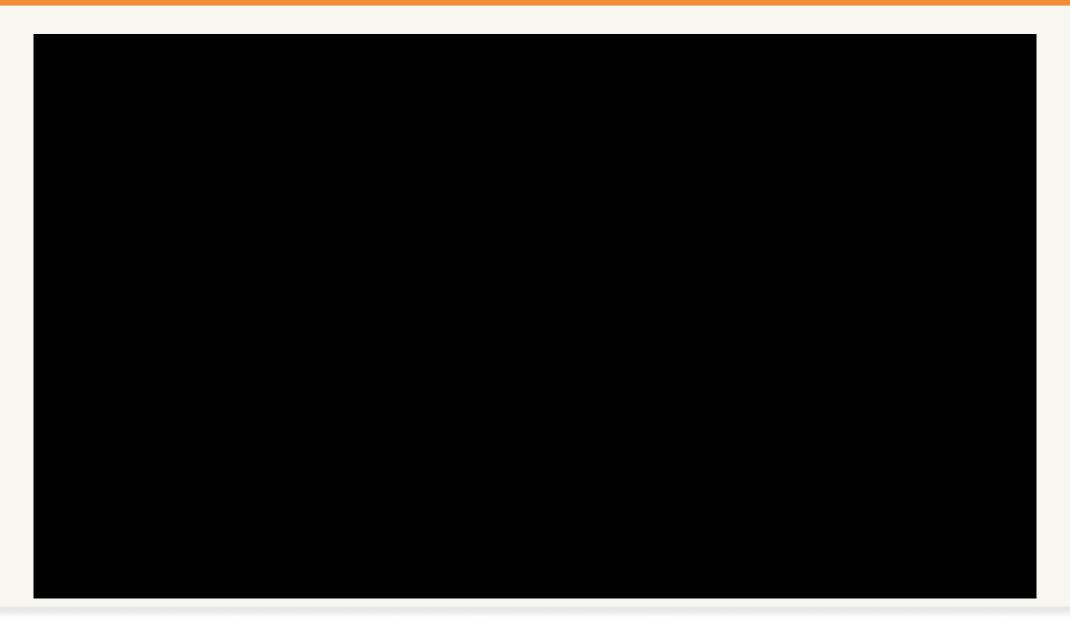
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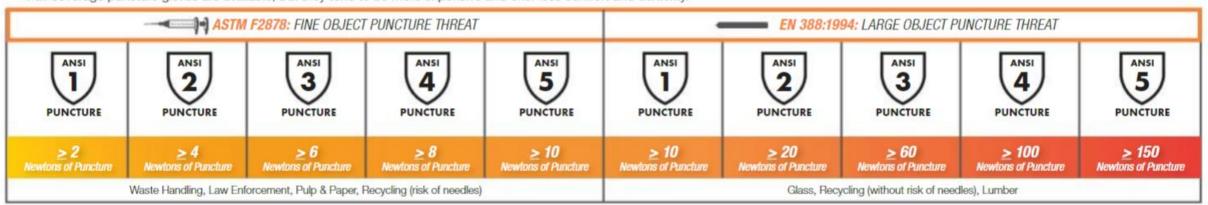






PUNCTURE RESISTANCE

Most puncture gloves only protect the palm area of the hand, which is okay for many applications — just be aware of this. Full-coverage puncture gloves are available, but they tend to be more expensive and offer less comfort and dexterity.





ANSI/ISEA 105

Fine Object Puncture Threat



EN 388

Large Object
Puncture Threat

ANSI & ASTM Standards Guide – www.superiorglove.com/catalogs/ansi-guide/







Palm Coatings



Palm Coating	Dry Grip	Wet Grip	Suitability for use with Adhesives	Durability	Comfort
Polyurethane (PU)	****	**	*	**	***
Neoprene	***	**	*	**	***
Nitrile	***	*	*	***	**
Foam Nitrile	***	***	*	***	***
Micropore Nitrile	***	***	*	***	**
PVC	***	**	***	**	**
Latex	***	*	*	***	***
Silicone	***	*	****	****	**



Don't over-use PPE









Don't over-use PPE







Multiple Needs

- Pinch points
- Grip
- Oily parts
- Touchscreens
- And the facility requires A4 cut protection





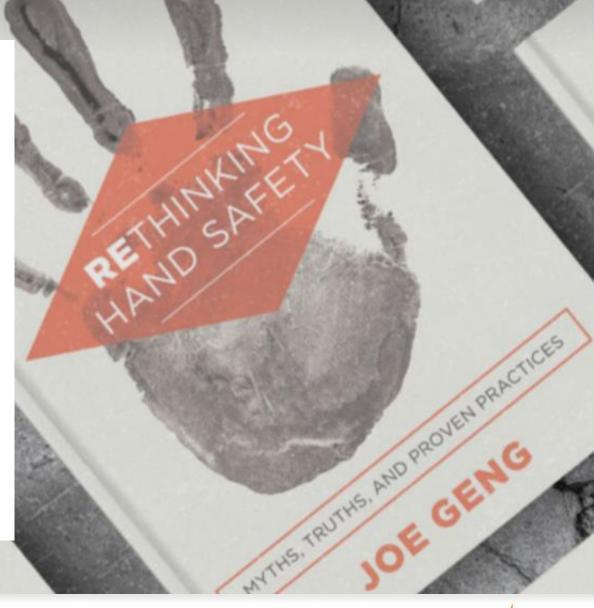
Real Stories: We Can't afford NOT to

Hand Safety Program

- Onsite assessments
- Glove sampling and selection
- Hand safety guides

Education and Training

- Webinars
- Visual aids
- Toolbox talks





Real Stories: How long do we have to reattach fingers?

- Table saws are dangerous
- VERY easy to contact blade to fingers
- People are confident about their abilities
- Or is it "over-confident"
- Don't use the guides and proper pushing tools
- Loss of 3 fingers and a phone call to the hospital
- "How long do we have..."
- "Put the fingers in a bag of ice and get here immediately!"





Real Stories:1500 Degrees Welding Temps

- Welder burns hand
 - Was wearing 2 pair of welding gloves
 - PPE could not have prevented this
 - Surgery to repair burned flesh
- Outside of the box solutions
- Company developed a welding torch "holder" so that the torches could be set down while moving parts around



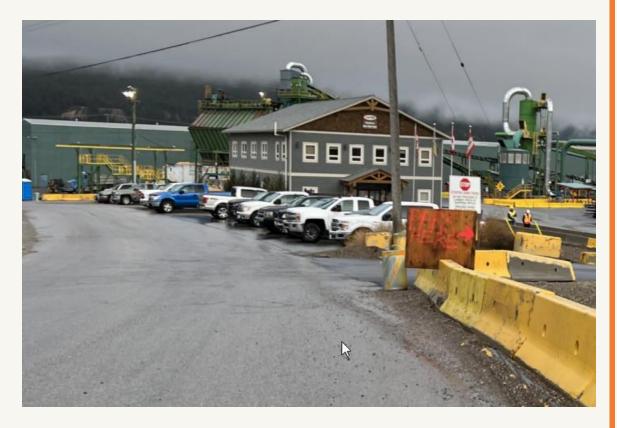


Nudges

- Incidents can decrease with "nudge" signage
- Everyone has moments when they forget something
- Reminders should be friendly and polite
- A great way to show the workforce that the company cares



Worksite Entrance



No clear identifier for when PPE should be worn

Recommended nudge





Recommended nudge







Site Office Entrance

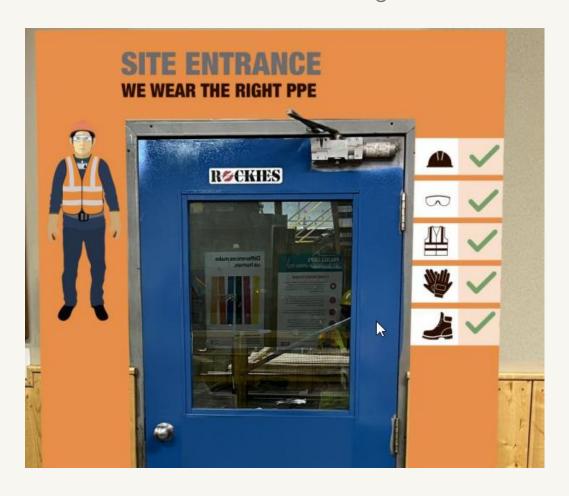


Recommended nudge





Site Entrance Nudge



Main Hallway Nudge



















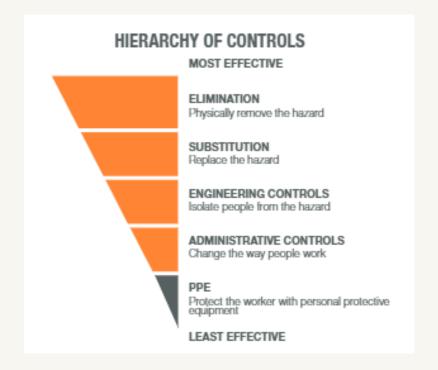






Hand Safety Program

- SAFETY for the workforce has to be the priority
- FREE no charge for this in-depth consultation and review
- Distributor-free, this is NOT a sales pitch. Manufacturer hand safety specialist comes to your site to work with EHS/Safety Managers and the workers to evaluate best hand safety solutions
- No obligation to purchase our products following the review and recommendations
- 200+ Glove users onsite preferred (across all job functions/roles)





Hand Safety Program





Thank You!

"I Sure Would Like to Talk with Matt Again..."

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